



Dr. (Mrs.) Vijaya Katti
Chairperson (MDP)

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MDF/M (1)/ 2013-14

June 25, 2013

Dear Shri S.K. Verma,

Indian Institute of Foreign Trade (IIFT), New Delhi is recognized as a premier business school in the area of International Business. The Institute's Management Development Programmes (MDP) division caters to the training needs of the trade and industry and its executive programmes are renowned all over India and abroad for being attuned to the immediate requirements in the private and public domain.

With immense pleasure I would like to inform you that I have taken over the charge of Chairperson (MDPs). During my earlier posting with MDP Divisions, IIFT has organized several Executive Development Programmes for various Government Organizations.

Here I am enclosing the calendar of MDPs for the year 2013-14. Besides, we are conducting customized programmes for Govt. /Corporate Sectors. Further IIFT has a separate Centre for WTO Studies and are conducting training on WTO and New Trade Regimes exclusively for Senior Government Officers of both domestic and LDC Countries.

IIFT can organize tailor made programmes exclusively for your Organizations either at IIFT or else. Therefore may I request you to kindly intimate your specific requirement.

Regards,

Sey (Ind)
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03/7/13

प्रशासक सचिवालय
 ADMINISTRATOR'S SECRETARIAT
 दमण एवं दीव और दादरा नगर हवेली, सिलवासा
 DAMAN, DIU & DADR, NAGAR HAVELI, Silvassa
 अर्ध सरकारी, ए. डी. डी.
 आवक सं. INWARD NO. 4836 दिनांक DATE 03/7/2013

Yours sincerely,

N. C. Katti

(Vijaya Katti)

Shri S.K. Verma
Deputy Resident Commissioner
 Daman & Diu and Dadra & Nagar Haveli House
 Plot No. 16, Tezing Norgy Marg
 State Guest House Area, Chanakyapuri
 New Delhi - 110021.

Forward to Mr P. S. ...
Handled Admin. Officer
CTO Daman & Diu and Dadra
03/7/13

Office of the
 Dy. Res. Commissioner
 DD & DNH Station, New Delhi
 B-16, Chanakyapuri, New Delhi-110021

Secretary (S.W.)
 DD & DNH, Silvassa
 Entry No. 185
 11/6/13

INDIAN INSTITUTE OF FOREIGN TRADE

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MDPs CALENDAR 2013-14 (OPEN PROGRAMMES)					
S. No.	Title of MDP	Programme Director	Venue	Date	Fees (INR)
1	Methods of International Payments and Mastering Letter of Credit (UCP 600)	Prof. Harkirat Singh	IIFT New Delhi	15 July 2013	10,000/-
2	Management of Microfinance Portfolio	Prof. Bibek Ray Chaudhuri	IIFT New Delhi	12 July 2013	10,000/-
3	Challenges of Dollar/Rupee Valuation, Hedging & Profitability	Prof. Harkirat Singh	IIFT New Delhi	22-Jul-13	10,000/-
4	Basel Guidelines and Risk Management	Dr. Jayanta Kumar Seal Dr. Prabir K. Das	IIFT Kolkata Centre	7-9 Aug. 2013	16,000/-
	Portfolio	Chaudhuri	Centre	21 August 2013	10,000/-
6	Advanced Data Analytics for Enhancing Market Reach	Prof. Prabir Kr. Das	IIFT Kolkata Centre	28-30 Aug 2013	24,000/-
7	International Business Management	Prof. Areez Siddiqui	IIFT Delhi	31-Aug-13	10000/-
8	Export Import & Procedure Documentation	Prof. Ram Singh	IIFT New Delhi	23-28 Sept 2013	40,000/-
9	Psychometric Testing and its Application in Business	Prof. M. Venkatesan	IIFT New Delhi	14-15 Nov 2013	16,000/-
10	Analytical Approach to Online Marketing	Prof. O.P. Wali	IIFT New Delhi	21-22 Nov 2013	16,000/-
11	International Negotiations	Prof. Rohit Mehtani	IIFT New Delhi	27-29 Nov. 2013	24,000/-
12	Currency Risk Management & Strategies	Prof. Harkirat Singh	IIFT New Delhi	28-29 Nov 2013	16,000/-
13	Export Import Management	Prof. Areez Siddiqui	IIFT New Delhi	9-10 Dec, 2013	16,000/-
14	Agro Exports from India: Market Identification and Risk Management	Prof. Niti Nandini & Prof. Tamanna	IIFT Delhi	16-17 Dec, 2013	16,000/-
15	Basel Guidelines and Risk Management	Dr. Jayanta Kumar Seal Dr. Prabir K. Das	IIFT New Delhi	18-20 Dec. 2013	16,000/-
16	CSR and Business Sustainability	Prof. Pooja Lakhanpal	IIFT New Delhi	9-10 January 2014	16,000/-
17	E-Governance & Cyber Deterrence	Prof. O.P. Wali	IIFT New Delhi	06-Jan-14	10000/-
18	How to Succeed in International Business	Dr. Vijaya Katti	IIFT Delhi	13-Jan-14	10000/-
19	Advanced Data Analytics for Enhancing Market Reach	Prof. Prabir Kr. Das	IIFT New Delhi	22-24 Jan 2014	24,000/-
20	Global Climate Change & Business Strategies	Prof. Himani Gupta	IIFT New Delhi	30-31 Jan 2014	16,000/-
21	Application oriented Spreadsheet Modelling for Marketing Decisions	Triptendu Prakash Ghosh Dr. Saikat Banerjee	IIFT Kolkata Centre	14-15 Feb. 2014	16,000/-
22	Strategic Tools for Effective Decision Making	Prof. K. Rangarajan	IIFT New Delhi	6-7 Feb 2014	16,000/-