

5 DAYS PROGRAM

ON

Certificate Export-Import Training Programme

At

**Maharashtra Chamber of Commerce,
Industry & Agriculture,
6th Floor, Oricon House, Kasliwal Board Room,
Mumbai**

on

**MONDAY, 24TH NOVEMBER 2014
TO
FRIDAY, 28TH NOVEMBER 2014**

ORGANISED BY

**Maharashtra Chamber of Commerce, Industry & Agriculture,
Oricon House, 6th Floor,
K.Dubash Marg,
Kalaghoda,
Mumbai-400 001.**

Email: madhuri@maccia.org.in

Tel: 2285 5859/6739 5808

OBJECTIVES

- To make the participants understand with the importance and procedure of Export Import Management
- To familiarize the participants with various documents Involved in export import activities.

PROGRAM CONTENTS

- **INTRODUCTION**
 - What is export
 - How to start a company
 - Registration
 - Incoterms
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- **TERMS OF PAYMENT & LETTER OF CREDIT**
 - Terms of payment
 - Advance payment
 - D/P, D/A, L/C
 - Duty Drawback
- **EXPORT DOCUMENTATION & PROCEDURES**
 - Custom procedures
- **IMPORT DOCUMENTATION & PROCEDURES**
 - Import management, banking & finance
- **EXPORT MARKETING**

FOR WHOM

The programme is for all Exporters, Importer, Executives, and other staff dealing in International Market

INVESTMENT (Service Tax @ 12.36 % is applicable)
(This will include Cost of Study Material, Hi- Tea & Snacks)

	<i>Per Participant</i>	<i>Group Discount (10% on Min 3 Participants)</i>
<i>Members</i>	<i>Rs.5500/-</i>	<i>Rs.4950/-</i>
<i>Non-Members</i>	<i>Rs.6500/-</i>	<i>Rs.5850/-</i>

Cheque in favor of 'Maharashtra Chamber of Commerce, Industry & Agriculture'

METHODOLOGY & CERTIFICATES

Demonstration of actual documents, Lecturers & Interaction

FACULTY

Mr. AJIT SHAH, B.Com. L.L.B., D.I.E.M.

He has over 30 Years experience in the field of Export & Import as a Consultant & Trainer.

Mr. Shah has been associated with numerous Educational and Training Institutes imparting training in the field of Import and Export. His practical approach and lucid style of representation endears him to the participants instantly. He was awarded SME Excellence award in the year 2011 by SME Chamber of India in training category. He is a regular faculty of our chamber.

Kindly send the Registration fee along with the enclosed Nomination form or its photocopy or with the same information Typed on your own letterhead, To **"Maharashtra Chamber of Commerce, Industry & Agriculture"**, Orion House, 6th Floor, K.Dubash Marg, Kalaghoda, Mumbai -400001.

Email: madhuri@maccia.org.in Tel: 022- 2285 5859/6739 5808