



To,

The President/ Chairman

We are glad to inform that the MSME Commissionerate, Government of Gujarat, in association with Federation of Indian Chambers of Commerce and Industry (FICCI) is organizing a **Vendor Development Program (VDP)** for the MSME industry in Gujarat. The 3-day program will be organized as a virtual program (via videoconference) from October 21st to 23rd 2020.

A select group of buyers (CPSUs, PSUs & Large Companies) are being invited day-wise to interact with vendors (MSME companies) participating from all across the Gujarat State. Key components of the program include:

1. A presentation from buyers containing-
 - a. List of pre-requisites for qualifying as Vendor (including Certifications and minimum manufacturing capacity)
 - b. List of Components / Parts regularly outsourced through Vendors (preferably with annual requirements) or items purchased by tendering process
 - c. Vendor Selection Criteria followed by the organization
2. Pre-scheduled virtual B2B meetings with the MSME companies.

We invite you to participate in this Vendor Development Program. Also, you are requested to share this information further amongst all your member companies and encourage their active participation. The detailed minute to minute program details will be shared upon finalization.

I am directing FICCI officials to co-ordinate with you in this regard. For queries, please reach out to FICCI (Contact Person: Mr Chirag Jasani; Email: chirag.jasani@ficci.com; Mobile: 99301 46 997)

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